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## Enviva announces first direct contract with industrial customer

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By Canadian Biomass staff



U.S. wood pellet giant Enviva Partners has announced its first direct contract with an industrial customer. The contract is with a European company that processes solid biomass into refined liquids suitable for high-grade renewable fuels such as sustainable aviation fuel and biodiesel, Enviva stated in its third-quarter report posted Nov. 4.

“Today, we are very pleased to announce our inaugural contract in the rapidly growing industrial sector, with a customer who will process our solid biomass into refined liquids that ultimately become high-grade renewable fuels like sustainable aviation fuel and biodiesel,” John Keppler, Enviva chairman and CEO, said in the release. “We expect this important milestone to be just the first of many as we work with large industrial customers who can use our products to make difficult-to-decarbonize industries less GHG-intensive and more sustainable.”

According to Keppler, the company’s expanding production capacity, bolstered by the upcoming year-end commissioning of their Lucedale plant and Pascagoula terminal, has positioned Enviva to enter 2022 a larger and more scaled-up company.

“With the potential of exponential growth ahead for our product, driven by global commitments to ‘net zero,’ we are continuing to build a company and a platform that delivers real climate change benefits, today, while consistently and sustainably delivering superior returns to our stakeholders,” Keppler said.

Read the company’s [full Q3 report here](#).

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