



3 November 2020



SENT TO LSU AGCENTER/LOUISIANA FOREST PRODUCTS DEVELOPMENT CENTER - FOREST SECTOR / FORESTY PRODUCTS INTEREST GROUP

MANN, ARMISTEAD & EPPERSON, LTD.

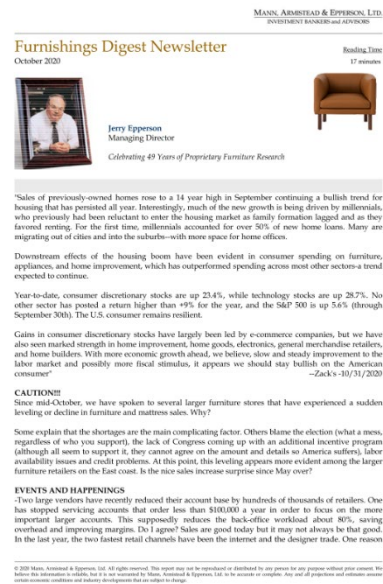
INVESTMENT BANKERS and ADVISORS

Furnishings Digest Newsletter October 2020

Mann, Armistead & Epperson, Ltd. is pleased to release the latest monthly edition of its Furnishings Digest Newsletter. We trust that you will find it helpful and informative.

In This Issue

- Retail sales of furniture are slowing!
- Some vendors say order big or we won't let you play in our game.
- September and October in High Point? May we have another?
- How to raise prices in the furniture industry. Do you really know how?
- BIG new mattress numbers!
- Imports on wood, upholstered, metal & other furniture and mattresses for 2020? The sources are moving around!
- GDP growth of 33.1%. If you believe that, you should see my !



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Additional Research

Mann, Armistead & Epperson, Ltd. publishes numerous in-depth studies throughout the year that are available individually or by annual subscription, including but not limited to:

<u>Publication</u>	<u>Frequency</u>
5-Year Economic Forecast	Twice annually
Import Study	Annually
Distribution Study	Every two years

About the Furnishings Digest Newsletter

Driven by founding partner Jerry Epperson's respected insight and long-term commitment to the furniture and mattress industries, Mann, Armistead & Epperson, Ltd. publishes the monthly Furnishings Digest Newsletter in addition to various manufacturing, retail, distribution, strategy and demographic reports that are available individually or by annual subscription. We are proud to note that this monthly publication has been in constant production by Jerry Epperson and his staff since 1974.

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