

Daniel Keniston

9/26/2022

Office Contact Information

E.J. Ourso School of Business
Louisiana State University
2325 BEC South
501 South Quad Drive
Baton Rouge, LA 70803

Education

Ph.D.	Economics, 2011	Massachusetts Institute of Technology
B.A.	Ethics, Politics & Economics (Honors, 2004)	Yale University

Work Experience

Louisiana State University <i>Associate Professor of Economics, August 2018-</i>	Baton Rouge, LA
Yale University <i>Assistant Professor of Economics, August 2011-June 2018</i>	New Haven, CT
Abdul Latif Jameel Poverty Action Lab <i>Research Assistant, July 2004-August 2006</i>	Rajasthan, Uttar Pradesh, India

Research Interests

Development Economics
Economic History
Industrial Organization

Fellowships, Honors and Awards

Robert Solow Endowment Prize (2011)
Review of Economic Studies European Tour (2011)
Abdul Latif Jameel Graduate Fellowship (2010)
National Science Foundation Graduate Research Fellowship (2006)
Abdul Latif Jameel Graduate Fellowship (2006, declined)
Fulbright Fellowship (2004, declined)

Publications

Banerjee, A., Chattopadhyay, R., Duflo, E., Keniston, D., and Singh, N., 2021, "Improving Police Performance in Rajasthan, India: Experimental Evidence on Incentives, Managerial Autonomy, and Training" *American Economic Journal – Policy* 13 (1): 36-66

Allcott, H., and Keniston, D., 2017, "Dutch Disease or Agglomeration? The Local Economic Effects of Commodity Booms and Busts in Modern America", *The Review of Economic Studies* 85.2 (2017): 695-731.

Hornbeck, R., and Keniston, D., 2017, "Creative Destruction: Barriers to Urban Growth and the Great Boston Fire of 1872", *American Economic Review*, 107(6), pp. 1-35

Banerjee, A., Banerji, R., Duflo, E., Glennerster, R., Keniston, D., Khemani, S. and Shotland, M., 2007. Can Information Campaigns Raise Awareness and Local Participation in Primary Education? *Economic and Political Weekly*, 42(15), pp.1365-1372.

Sudhir, K., Priester, J., Shum, M., Atkin, D., Foster, A., Iyer, G., Jin, G., Keniston, D., Kitayama, S., Mobarak, M. and Qian, Y., 2015. Research opportunities in emerging markets: An inter-disciplinary

perspective from marketing, economics, and psychology. *Customer Needs and Solutions*, 2(4), pp.264-276.

Lattin, C., Keniston, D., Reed, M, and Romero, L, 2015, Are receptor concentrations correlated across tissues within individuals? A case study examining glucocorticoid and mineralocorticoid receptor binding. *Endocrinology* 154(4): 1354-1361

Working Papers

“The Efficient Deployment of Police Resources: Theory and New Evidence from a Randomized Drunk Driving Crackdown in India” (2022) *revise and resubmit, Econometrica* with Abhijit Banerjee, Esther Duflo, and Nina Singh

“A Division of Laborers: Identity and Efficiency in India” (2022) *NBER Working Paper 28462* with Guilhem Cassan and Tatjana Kleineberg

“Fairness in incomplete information bargaining: Theory and widespread evidence from the field” (2022) *NBER Working Paper 29111* with Bradley J. Larsen, Shengwu Li, J.J. Prescott, Bernardo S. Silveira, and Chuan Yu

“Technology Adoption and Group Learning about Coffee Farming in Rwanda” (2022) with Esther Duflo, Céline Harion, and Tavneet Suri

“Long Run Impacts of the 1918 Influenza in India” (2021) with David Donaldson

“Bargaining and Welfare: A Dynamic Structural Analysis” (2017)

Ongoing Research

“Productivity and Competition in India’s Brick Industry”

“Auction Failure: The Market for Foreclosed Homes” with Jose Espin Sanchez

“Long-Run Effects of the Failure of the Freedman’s Savings Bank” with Richard Hornbeck

“Taxes and the Labor Supply of the Stars” with Abigail Peralta

“Beliefs, Bribes and Bargaining” with Abhijit Banerjee, Esther Duflo, John Firth, Ben Olken, and Jeff Weaver

External Funding and Grants

PEDL Pilot Grant: £30,428 (Sole PI - Brick project)

CFSP Seed Grant: \$97,268.52 (Sole PI - Bricks project)

Governance Initiative off-cycle funding: \$50,000 (Co-PI “Beliefs, Bribes and Bargaining”)

Governance Initiative Grant: \$250,000 (Co-PI - “Beliefs, Bribes and Bargaining”)

NSF Award: \$383,448 (Co-PI - Direct and Indirect Effects of Credit Scoring for SMEs)

PEDL Grant: £239,620 (Sole PI - Brick project)

Recent Invited Conferences & Seminars

2022: Harvard/MIT Development Seminar (presenter)
LSU/Tulane Microeconomics workshop (presenter)

2021: ASSA Conference (presenter)
University of Tokyo Seminar (presenter)

2020: ASSA Conference (discussant)
Southern Economics Association (presenter)
USC Seminar (presenter)

2019: ASSA Conference (discussant)

University of Chicago Seminar (presenter)
 2018: University of Houston (presenter)

Teaching

Fall 2018: Econ 2000- Principles of Microeconomics
 Spring 2019: Econ 7703 – Advanced Microeconomics
 Fall 2019: Econ 2000- Principles of Microeconomics.
 Spring 2020: Econ 7702 – Advanced Microeconomics
 Fall 2020: Econ 2000- Principles of Microeconomics
 Spring 2021: Econ 1001- Economics of Life
 Econ 7703- Advanced Microeconomics
 Fall 2021: Econ 1001- Economics of Life
 Econ 2000 – Advanced Microeconomics
 Spring 2022: Econ 2000 – Advanced Microeconomics
 Econ 7703- Advanced Microeconomics
 Fall 2022: Econ 1001- Economics of Life
 Econ 2000 – Principles of Microeconomics

Teaching Awards

2020/2021: Econ Department Graduate Instruction Award

Graduate Committees

Dan Yang	Graduated 2020 (Member)
Edward Seyler	Graduated 2022 (Chair)
Masoud Asadi	Graduated 2022 (Member)
Maorui Yang	Expected graduation 2023 (Member)
Nur al Faisal	Expected graduation 2023 (Member, Finance PhD)
Mary Peshoff	Expected graduation 2024 (Chair)
Joshua Scott.	Expected graduation 2024 (Chair)
Murad Zeynalli.	Expected graduation 2024 (Chair)

Languages

English (native), French (fluent), Haitian Kreyol (proficient), Hindi (conversational).

Professional Activity

Referee for: American Economic Review, American Economic Journal: Applied, American Economic Journal: Public Policy, American Economic Journal: Macroeconomics, Econometrica, Journal of Development Economics, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Journal of Public Economics, etc.

Professional Affiliations: NBER, IGC, BREAD, JPAL