

Daniel Keniston

9/25/2026

Office Contact Information

E.J. Ourso School of Business
Louisiana State University
2325 BEC South
501 South Quad Drive
Baton Rouge, LA 70803

Education

Ph.D.	Economics, 2011	Massachusetts Institute of Technology
B.A.	Ethics, Politics & Economics (Honors, 2004)	Yale University

Work Experience

Louisiana State University <i>Associate Professor of Economics, August 2018-</i>	Baton Rouge, LA
Yale University <i>Assistant Professor of Economics, August 2011-June 2018</i>	New Haven, CT
Abdul Latif Jameel Poverty Action Lab <i>Research Assistant, July 2004-August 2006</i>	Rajasthan, Uttar Pradesh, India

Research Interests

Development Economics
Economic History
Industrial Organization

Fellowships, Honors and Awards

E.J. Ourso College of Business Undergraduate Teaching Award (2024)
LSU Economics Department Graduate Instruction Award (2021)
Robert Solow Endowment Prize (2011)
Review of Economic Studies European Tour (2011)
Abdul Latif Jameel Graduate Fellowship (2010)
National Science Foundation Graduate Research Fellowship (2006)
Abdul Latif Jameel Graduate Fellowship (2006, declined)
Fulbright Fellowship (2004, declined)

Publications

- Banerjee, A., Duflo, E., Jean, L., Keniston, D., Singh, N., 2026, “The Efficient Deployment of Police Resources: Theory and New Evidence from a Randomized Drunk Driving Crackdown in India”. *Forthcoming, Econometrica*
- Duflo, E., Keniston, D., Suri, T., and Zipfel, C., 2026, “Chat over coffee? Diffusion of agronomic practices and market spillovers in Rwanda.” *Journal of Development Economics*, vol. 182
- Keniston, D., Larsen, B. J., Li, S., Prescott, J. J., Silveira, B. S., and Yu, C. 2024. “Splitting the difference in incomplete-information bargaining: Theory and widespread evidence from the field”. *International Economic Review*, 65(4), 1911–1939
- Banerjee, A., Chattopadhyay, R., Duflo, E., Keniston, D., and Singh, N., 2021, “Improving Police Performance in Rajasthan, India: Experimental Evidence on Incentives, Managerial Autonomy, and Training” *American Economic Journal – Policy* 13 (1): 36-66
- Allcott, H., and Keniston, D., 2017, “Dutch Disease or Agglomeration?, The Local Economic Effects of Commodity Booms and Busts in Modern America”, *The Review of Economic Studies* 85.2 : 695-731.
- Hornbeck, R., and Keniston, D., 2017, “Creative Destruction: Barriers to Urban Growth and the Great Boston Fire of 1872”, *American Economic Review*, 107(6), pp. 1-35
- Sudhir, K., Priester, J., Shum, M., Atkin, D., Foster, A., Iyer, G., Jin, G., Keniston, D., Kitayama, S., Mobarak, M. and Qian, Y, 2015, “Research opportunities in emerging markets: An inter-disciplinary perspective from marketing, economics, and psychology.” *Customer Needs and Solutions*, 2(4), pp.264-276.
- Lattin, C., Keniston, D., Reed, M., and Romero, L., 2015, “Are receptor concentrations correlated across tissues within individuals? A case study examining glucocorticoid and mineralocorticoid receptor binding”. *Endocrinology* 154(4): 1354-1361
- Banerjee, A., Banerji, R., Duflo, E., Glennerster, R., Keniston, D., Khemani, S. and Shotland, M., 2007, “Can Information Campaigns Raise Awareness and Local Participation in Primary Education?” *Economic and Political Weekly*, 42(15), pp.1365-1372.

Working Papers

- “A Division of Laborers: Identity and Efficiency in India”, *NBER Working Paper 28462* with Guilhem Cassan and Tatjana Kleineberg *Conditionally accepted, Econometrica*
- “The Social Construction of Race during Reconstruction”, *NBER Working Paper 33502* with Anjali Adukia, Richard Hornbeck, and Benjamin Lualdi. *Conditionally accepted, Journal of Political Economy*
- “Riding to Opportunity: Geographic and Household Effects from the Orphan Trains”, *NBER Working Paper 34282* with Scott Abrahams
- “Taxes and the Labor Supply of the Stars” with Abigail Peralta
- “Long Run Impacts of the 1918 Influenza in India” with David Donaldson
- “Bargaining and Welfare: A Dynamic Structural Analysis”

Ongoing Research

“Productivity and Competition in India’s Brick Industry”

“Impact of Historical Cadastral Surveying Systems on Modern-Day Land Values in Louisiana” with Ed Seyler

“Auction Failure: The Market for Foreclosed Homes” with Jose Espin Sanchez

“Long-Run Effects of the Failure of the Freedman’s Savings Bank” with Richard Hornbeck

“Beliefs, Bribes and Bargaining” with Abhijit Banerjee, Esther Duflo, John Firth, Ben Olken, and Jeff Weaver

External Funding and Grants

PEDL Pilot Grant: £30,428 (Sole PI - Brick project)

CFSP Seed Grant: \$97,268.52 (Sole PI - Bricks project)

Governance Initiative off-cycle funding: \$50,000 (Co-PI “Beliefs, Bribes and Bargaining”)

Governance Initiative Grant: \$250,000 (Co-PI - “Beliefs, Bribes and Bargaining”)

NSF Award: \$383,448 (Co-PI - Direct and Indirect Effects of Credit Scoring for SMEs)

PEDL Grant: £239,620 (Sole PI - Brick project)

Teaching

Fall Semester: Econ 1001- Economics of Life
Econ 4625- Economic Data Analysis

Spring Semester: Econ 7703 – Advanced Microeconomics

Languages

English (native), French (fluent), Haitian Kreyol (proficient), Hindi (conversational).

Professional Activity

Referee for: American Economic Review, American Economic Journal: Applied, American Economic Journal: Public Policy, American Economic Journal: Macroeconomics, Econometrica, Journal of Development Economics, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Journal of Public Economics, etc.

Professional Affiliations NBER, IGC, BREAD, JPAL